

Management Teams

It's up to the management team to implement the business plan and generate targeted returns for the private equity investors. The “who” and “how” of management is vital to your success.

We are able to advise management on high-value or complex private equity transactions. This includes the terms of any proposed restrictive covenants, good leaver/bad leaver provisions, warranties, leakage provisions, management equity arrangements, ratchets, minority protections, newco fees, warranty and indemnity insurance, and the tax impact of what is being proposed. We make sure the right team is in place and working to achieve your vision.

Representative experience

We advised the senior management of Iglo, a Permira portfolio company, on its €2.6bn sale to Nomad Holdings.

We advised Dell Inc. on its US\$24.4bn going private transaction.

We advised the senior executive management team of UK payment technology business, VocaLink Holdings Limited, on its £700m (approx. US\$920m) sale to Mastercard Inc.

We advised the management of Aéroports de Paris on its \$874m acquisition of a 38% stake in TAV Havalimanlari Holding, the Turkish airports operator.

Contacts

Graciela Llanaez,
Madrid

Stephanie Keen,
Singapore

Practices

Private Equity
