

## Lourdes Catrain

Partner

Brussels

### Biography

As a partner in the Trade practice, Lourdes Catrain has achieved milestone successes for clients on all areas of EU trade law and economic sanctions. These include: the completion on behalf of a sovereign government of FTA negotiations with the EU; judicial delisting of an entity from the EU Iran Sanctions; the termination of an anti-subsidy investigation on behalf of the Government of Indonesia; a series of voluntary disclosures in various EU jurisdictions on breaches of economic sanctions and export control laws; advice on a customs valuation which resulted in the continued reliance on the favourable first sale rule for a large life sciences global company. In the EU's largest trade dispute with China, solar panels, she represents the interests of a key EU upstream supplier which forcefully opposes the continuation of measures against imports from China.

Lourdes led the foreign investment filings related to EUR 12.3bn acquisition by GE of Alstom's energy activities. Alstom relied on Lourdes' expertise on complex foreign investment regimes involving multiple jurisdictions and the Firm's unique ability to provide a "one-stop shop" for all the key jurisdictions subject to foreign investment approval.

She regularly advises companies on complex business dealings with countries subject to EU sanctions and together with the anti-corruption and white collar



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### Languages

English  
Italian  
French  
Spanish

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### Practices

International Trade and Investment

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### Areas of focus

Export Controls

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### Education and admissions

crime teams conducts internal investigation and prepares voluntary disclosures to the Member State authorities.

She has drafted compliance manuals for companies in the energy, consumer electronics, retail and luxury brands sectors followed by regular training sessions.

She is a pan-European team player and leads a trade controls, sanctions and customs team well beyond Brussels with colleagues from Amsterdam, London, Madrid, Moscow, Munich, Paris and Rome offices.

## Representative experience

Acting for a leading polysilicon manufacturer in the EU anti-dumping and anti-subsidy investigations against solar panels originating from China

Assisting a sovereign government in Latin America in its successful free trade agreement negotiations with the EU

Assisting a global industrial group in connection with Iran and Russian sanctions

Assisting a major U.S. conglomerate on a voluntary self disclosure in connection with a breach of export control laws in several EU jurisdictions

Assisting a major U.S. services provider on addressing export control issues in its acquisition of assets in the EU

Assisting a major U.S. conglomerate on a voluntary disclosure in connection with breach of export control

Assisting an EU subsidiary of a U.S. aerospace manufacturer on exports of civilian-certified aircraft parts that are listed as defence items

Representing DelSolar Ltd. in the EU anti-dumping and anti-subsidy investigations against solar panels originating from China

## Education

J.D. Facultad de Derecho,  
Universidad Complutense de  
Madrid

LL.M., University of Michigan Law  
School

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## Bar admissions and qualifications

Brussels (E-List)

Madrid

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## Accolades

*"Her vast knowledge and experience is calming in the most stressful situations; she is very diplomatic in the way she handles everything," says one source. "She is always clear from a time management perspective and in terms of setting expectations, which makes the work easy to manage from our side."*

*Chambers Global 2020*

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Successful representation of the Government of Indonesia in the EU's first anti-subsidy investigation concerning imports of biodiesel.

## Awards and rankings

- Leading Individual, Customs, Trade, WTO, and anti-dumping, *Legal 500 EMEA*, 2020
- Global Leader, Foreign Investment Review, *Who's Who Legal*, 2019
- Recommended, Trade & Customs – International Sanctions, *Who's Who Legal*, 2019
- International Trade/WTO, *Chambers Europe*, 2014-2020
- International Trade/WTO, *Chambers Global*, 2013-2020
- Trade & Customs, *Who's Who Legal*, 2007-2020
- Best in International Trade for Women in Business Law, *Euromoney Europe Award*, 2014-2016
- MVP, International Trade, *Law360*, 2013
- Most highly regarded individuals, Trade and Customs, *Who's Who Legal*, 2011

## Latest thinking and events

- Published Works
  - Export Control Law and Regulations Handbook A Practical Guide to Military and Dual-Use Goods Trade Restrictions and Compliance, Third Edition *Kluwer Publications*
- Press Releases
  - Upcoming Brexit Meaningful Vote – comment from Hogan Lovells
- Hogan Lovells Publications
  - BIS issues frequently asked questions to clarify the military end use/user rule *International Trade Alert*
- Hogan Lovells Publications

- Antitrust, competition, and economic regulation quarterly newsletter - Spring 2020
- News
  - EU expands its sanctions against Venezuela
- Hogan Lovells Publications
  - USTR investigates digital services taxes in nine more countries and the European Union, as multilateral efforts falter *International Trade Alert*