

## Banking and Loan Finance

The economic climate has heightened both the risks and rewards involved in banking transactions. Finding the optimal deal structure and terms has never been so important.

Whether you are considering a new financing, refinancing options, or a restructuring, our banking lawyers positioned around the world function as an integrated team to anticipate your needs and those of your financing. We advise on innovative lending transactions, bank products, credit products, deal structures, and on all types of secured transactions to meet your goals. And we ensure that all banking matters we work on benefit from the firm's deep industry sector knowledge and experience.

Our clients range from blue chip corporates and private equity sponsors to lending institutions that include banks, insurance companies, funds, and other financial institutions. Our core banking practice areas include leveraged and acquisition finance, funds lending, real estate finance, asset finance, syndicated lending, Islamic finance, and trade and commodity finance.

### Representative experience

Advising Intermediate Capital Group on the first ever Australian dollar denominated and Australian law governed Term Loan B facility for Iron Mountain's acquisition of Recall Australia.

Advising the senior lender group on the financing for the acquisition of the Abbey Life insurance business by Phoenix

### Key contacts

Paul Mullen,  
London

Deborah K. Staudinger,  
New York

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### Trending Topics

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#### [Cybersecurity Solutions Topic Center](#)

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Group.

Advising the lenders, including Citibank and Bank of China, on a US\$4.65 billion syndicated loan to internet giant Tencent.

Advising Midcap Financial on lending facilities totalling more than US\$600m across industries such as life sciences and pharmaceuticals, technology, and transportation and logistics.

Advising Bank of America Merrill Lynch on a US\$250 million revolving asset-backed loan facility to U.S. subsidiaries of NLMK, a global steel producer.

Advising Norwegian Air Shuttle ASA on its enhanced equipment trust certificate (EETC) financing of ten new B737-800 aircraft and the related bridge financing.

Advising Islamic Corporation for the Development of the Private Sector on the issuance of three sovereign sukuk in West Africa.

Advising HNA on financing aspects to the acquisition of the Carlson Hotels group.

Advising on a US\$4.5bn asset-backed loan facility for a large U.S.-based beverage company.

Advising Partners Group on a cross-border syndicated US\$700 million capital call facility provided by ANZ and Standard Chartered involving 32 fund borrowers.

Advising Rabobank, Bank of Ireland, and ABN AMRO on the provision of trade and revolving credit facilities to World Freight Company in 19 jurisdictions.

Advising the lenders on the €1.825 billion financing for Teleperformance SE's acquisition of Language Line in the US and the UK.

Advising a syndicate of banks, as lenders' counsel on a US\$1.2 billion pre-export facility to Russia's PJSC Uralkali, the world's largest potash producer.

Advising Reichmans in connection with ZAR 100m of financing, relating to its acquisition of an interest in Invofin Proprietary Limited.

## Areas of focus

Direct Lending

Consumer Finance

Cross-border Restructuring and Insolvency

FinTech

Fund Finance

Islamic Finance

Loan Portfolio and Distressed Debt Transactions

Impact Financing & Investing

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## Related practices

Capital Markets

Infrastructure, Energy, Resources, and Projects

Private Equity

Business Restructuring and Insolvency

Financial Services

Asset Finance

Leveraged and Acquisition Finance

Real Estate Finance

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## Latest thinking and events

### Hogan Lovells Events

M&A Boot Camp training series

### News

Bank of Italy Consultation on borrower-based loan limitations could lead to opportunities for direct lenders

### Hogan Lovells Podcasts

The A Perspective Podcast: Andrew Skipper talks to Jacko Maree

*The A Perspective Podcast*

### Press Releases

Hogan Lovells advises Bundesrepublik Deutschland – Finanzagentur GmbH on stabilisation measures for Georgsmarienhütte and Ludwig Görzt

### News

Overview of EU, German federal and German states' financing measures for companies responding to COVID-19

### Press Releases

Hogan Lovells advises TDF Infrastructure S.A.S on the signature of a syndicated €300 Million acquisition and capex facility