

## Andrew Skipper

Partner  
London

### Biography

Having headed up the firm's global Corporate practice for over 10 years, Andrew now leads Hogan Lovells' Africa practice, overseeing one of the most dynamic and entrepreneurial groups within the firm.

With his roots in commercial law, Andrew has and continues to act for a wide range of businesses, from sports to consumer, agribusiness, and pharmaceuticals. Most recently, this has involved him advising on complicated and sophisticated contracts across various countries in Africa, in addition to assisting multinational corporates all over the world.

As a partner in the Corporate Commercial practice, Andrew is renowned for his work and considered by clients as a 'star...very calming influence...has the ability to crack through difficult negotiations' in the *Legal 500* 2013. Clients often comment on how much they enjoy working with him, not only because of his excellent legal skills covering joint venture agreements, outsourcing, and supply and distribution arrangements, but also because of his problem-solving approach and down-to-earth manner.

Africa is a diverse and ever-evolving business market. As head of the global team, Andrew strives to ensure that Hogan Lovells is recognised as a firm that truly understands, respects, operates, and invests in Africa.



### Phone

+44 20 7296 2923

### Fax

+44 20 7296 2001

### Email

[andrew.skipper@hoganlovells.com](mailto:andrew.skipper@hoganlovells.com)

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### Languages

English

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### Practices

Commercial

Complex Contracting

Corporate

Consumer Law

Food Law

Medical Device and Technology  
Regulatory

Pharmaceuticals and Biotechnology  
Regulatory

Joint Ventures

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We do this by delivering the same high quality of service we are known for globally to international and regional clients with interests on the continent. We work closely with clients and our preferred local law firms to realise opportunities and achieve business goals.

The combination of Andrew's professional career, work in Africa, and appreciation of the arts has created a deep admiration and respect for African art and culture, across various artistic forms which has led to his current position on the National Advisory Board of the Smithsonian National Museum of African Art, in addition to his previous role as a trustee of the Royal National Theatre Foundation.

## Representative experience

Advising global client on joint venture for manufacturing operations in Angola.

Advising global client in respect of a joint venture for distribution of agricultural machinery in Zambia.

\*Matter handled prior to joining Hogan Lovells.

## Latest thinking and events

- Blog Post
  - The UK steps up to the plate in the new Scramble for Africa
- Hogan Lovells Publications
  - The Future of Mining | Diversity
- Sponsorships and Speaking Engagements
  - African Continental Free Trade Area (AfCFTA) : a new chapter for Africa?
- Press Releases
  - Hogan Lovells relaunches in Johannesburg, South Africa
- Published Works
  - Special Report on investment in Africa *African*

## Industries

Consumer

Life Sciences and Health Care

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## Areas of focus

Agency and Distribution

Logistics

Manufacturing

Outsourcing

Regular Contracts and Business Issues

Food Advertising and Regulation

Advertising and Promotion

Compliance

Food and Beverages

Hogan Lovells China Desk

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## Education and admissions

### Education

University College, Oxford

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*Law & Business*

- Sponsorships and Speaking Engagements
  - FMCG Opportunities Session