

## Hogan Lovells China Desk

The Hogan Lovells China Desk is a team of more than 125 legal practitioners drawn from across our industry sectors and practice groups. Located in 35 offices around the world, they work together to facilitate your inbound and outbound business ventures by delivering legal advice based on in-depth local knowledge combined with a global perspective.

With a market-leading team in Greater China and Chinese-speaking lawyers on the ground in our global offices, we are the first point of contact for Chinese companies going abroad and for international companies with business in China. Our lawyers have the necessary cultural knowledge and language skills, longstanding experience and industry know-how, and top-notch legal experience.

### Representative experience

Advising Daimler AG and Volkswagen Leasing/Bank GmbH on Chinese and international ABS transactions.

Advising a Chinese state-owned energy company on the acquisition of a U.S.-owned business, providing advice on corporate and business matters in 28 jurisdictions.

Advising HSBC, SCB, BOC, CCB, and others on a US\$700m term loan facility to China Unicom.

Advising world's leading technology giants in local and multijurisdictional patent disputes, incl. BlackBerry, Dell, HTC Corp., KPN, Motorola, Oracle, Sun Micro-systems, Qualcomm, and ZTE Corp.

### Contacts

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### Industries

Energy and Natural  
Resources

Insurance

Education

Diversified Industrials

Consumer

Real Estate

Automotive

Advising Ford Motors, Inc. on its US\$1.8bn sale of Volvo Cars to China-based Zhejiang Geely Group and its US\$2.3bn sale of Jaguar and Land Rover.

Advising Smithfield Foods on the restructuring of its China operations in China Business Trust with a saving of US\$6m in tax every year.

Advising the Industrial and Commercial Bank of China on a US\$470m export credit facility insured by Sinosure for a hydroelectric project in Ethiopia.

Devising brand enforcement strategies across Asia and Europe for international clients including Gucci, Christian Dior, Kenzo, Givenchy, Tag-Heuer, Rolex, and Estee Lauder.

Advising CITIC on the financing of the acquisition and the delisting from the New York Stock Exchange of Tongjitang Chinese Medical Company by Tonsun International.

Advising Sinosure and China Development Bank on US\$1bn limited recourse financing of a 600MW greenfield power plant in the Philippines.

Advising Alibaba on a wide range of Intellectual Property, IT, and e-commerce related matters.

Advising IBM on the US\$2.3bn disposal of its x86 server business to laptop-maker Lenovo in one of the largest technology deals in China's history.

Advising BaoSteel on the proposed multibillion dollar acquisition of minority stake in a Canadian mining company.

Advising Merrill Lynch Real Estate on numerous development projects in China including due diligence, drafting offshore and onshore documents, and negotiations with Chinese developers.

Advising the Chinese group HNA on the acquisitions of Gategroup (Swiss airport services provider), Servair (Air France's catering subsidiary), and Carlson Group Hotels.

Advising Sephora on a series of trademark hijacking matters, infringement actions, and domain name matters in China and

Hong Kong.

Advising Mercedes Benz Auto Finance Ltd. on a large-scale securitization transaction (4,217bn RMB), drafting transaction documents, and leading all relevant negotiations and approval processes.

## Latest thinking and events

### Press Releases

Hogan Lovells successfully represents Air Canada against Flightright in unfair competition proceedings

### Hogan Lovells Publications

COVID-19 - NUMSA v SAA – The death knell to successful business rescue?

### Hogan Lovells Publications

COVID-19 SA – AMCU Judgment and the effect on all mines

### Hogan Lovells Publications

What "Alert Level 4" means for mining operations

### Hogan Lovells Publications

Is China truly open for (foreign) business? What investors need to know

*Diversified Industrials: Horizons*

### Hogan Lovells Publications

China allows foreign-invested enterprises to make equity investments within China from the capital account – liberalization of the domestic mergers and acquisitions market beckons

*Corporate Alert*