

Kelly Tubman Hardy

Partner

Washington, D.C.

Baltimore

Biography

Kelly Hardy is skilled at recognizing and explaining differences between legal frameworks and helping clients manage their global legal needs. She has represented clients on matters throughout the world and in a broad range of industries, including manufacturing, life sciences, education, government contracting, and energy. She also heads the firm's global Consumer industry sector group.

A fluent Spanish and English speaker, with a particular focus on cross-border transactions, Kelly regularly advises clients on expansion into new markets, as well as non-U.S. clients on foreign direct investments into the United States. She also assists multinational clients with respect to corporate compliance and foreign subsidiary management.

Kelly has over 20 years' experience advising U.S. and global clients on mergers and acquisitions, joint ventures, strategic alliances, restructurings, post-merger integrations, corporate governance, and compliance in established and emerging markets throughout the world.

Kelly is extensively involved in civic and pro bono work, serving on the boards of Appleseed Mexico, the World Trade Center Institute, and SEED School of Maryland.



Phone

+1 202 637 5647 (Washington, D.C.)

+1 410 659 2782 (Baltimore)

Fax

+1 202 637 5910 (Washington, D.C.)

+1 410 659 2701 (Baltimore)

Email

kelly.hardy@hoganlovells.com

Languages

English
Spanish

Practices

Commercial
Capital Markets
Corporate Governance
Joint Ventures
Private Equity
Securities and Public Company
Advisory
Mergers and Acquisitions

She has been a visiting lecturer at several law schools in Mexico City.

Kelly has received the Leadership in Law award from *The Daily Record*, been named one of Maryland's Top 100 Women, honored as an *Acritas* Star, and ranked by *Chambers USA* and *Legal 500*.

Representative experience

Represented GP Strategies Corporation in the acquisition of RWD Technologies, Inc., a global consulting business, in numerous domestic acquisitions.

Represented West Pharmaceuticals, Inc. with its US\$173m tender offer to purchase Convertible Subordinated Debentures.

Led team representing S&P 500 company in management of global legal needs.

Represented UK-based manufacturing company in buyout of joint venture partner in Argentina.

Represented global chemical and plastics company in the structuring and negotiation of various joint venture and investment transactions.

Represented U.S. public company in multi-year post-merger integration project spanning the Americas, Europe, and the Middle East.

Represented Remedi Seniorcare in negotiation of a US\$300m equity commitment from Centerbridge Partners L.P.

Represent HRH Charles Prince of Wales' Prince's Rainforest Project in assessment of legal and regulatory frameworks in six Latin American countries.

Awards and rankings

- *Acritas* Star, *Acritas Stars Independently Rated Lawyers*, 2018-2020

Sovereigns

Latin America Regional Practice

Industries

Consumer

Energy and Natural Resources

Life Sciences and Health Care

Aerospace and Defense

Areas of focus

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

Corporate Group Structures

Company Formation

Bolt-ons

Buy Outs

Cosmetics and Personal Care Products

Electronics and Consumer Appliances

Exits

Fashion and Luxury Brands

Food and Beverages

Retail and Consumer Goods

Special Committee and Independent Director Representations

Co-investments

Oil and Gas: Pipelines and Midstream Facilities

Oil and Gas: Liquefied Natural Gas

- Corporate/M&A (Maryland), *Chambers USA*, 2017-2021
- M&A: Corporate and Commercial: Large Deals (\$1bn+), *Legal 500 US*, 2019
- Corporate and M&A, *Legal 500 Latin America*, 2014-2015
- Leadership in Law, *The Daily Record*, 2014

Latest thinking and events

- News
 - UAE Vision 2021 – ESG and Gender Representation, One Step Closer?
- Press Releases
 - Hogan Lovells Advises GP Strategies Corporation on Sale of EtaPRO to Toshiba
- Published Works
 - An overview of contracts, negotiation, and enforcement in the United States *Thomson Reuters Practical Law*
- Hogan Lovells Publications
 - Environment, Sustainability, and Governance for consumer companies
- Webinar
 - Consumer Horizons webinar - COVID-19, lessons learned and what's next while keeping your supply chain running
- Hogan Lovells Publications
 - Shifting (Regional HQ) Sands – to Saudi

(LNG)

Pharmaceuticals and Biotechnology

Medical Devices

Cell, Tissue, and Gene Therapies

Sovereigns: Privatizations and Acquisitions

Sovereign Wealth

Education and admissions

Education

J.D., University of Maryland, with honors, Order of the Coif, 1996

M.B.A., University of Maryland, Robert H. Smith School of Business, 1996

B.A., University of Pennsylvania, cum laude, 1990

Memberships

Chairman of the Board of Trustees, SEED School of Maryland, Inc.

Board Member, Appleseed Mexico

Board Member, World Trade Center Institute, Inc.

Member, Maryland State Bar Association Business Law Council

Harvard Leadership Program, 2006

Bar admissions and qualifications

Maryland

District of Columbia

Accolades

"A thoughtful lawyer" who is "very highly regarded."

Chambers USA

"[B]usiness aware', 'pragmatic', focuses on 'getting the business done', has 'a can-do, business-sensitive and proactive approach', and is able to 'negotiate very effectively in Spanish.'"

Legal 500 Latin America

Noted for her "sophisticated and loyal client base."

Chambers Global

"Real breadth of knowledge of multijurisdictions and the ability to harness the large network of other attorneys - both inside her firm and outside."

Acritas Stars Survey

"She is expert at handling complex procedural and regulatory issues while, at the same time, providing guidance that allows the client to address these issues in an organized and effective manner."

Chambers USA

"She is pragmatic and creative."

Chambers USA

"[S]he is tireless and extremely talented; you can call her anytime about anything."

Chambers USA

"She's very pragmatic and very well connected."

Chambers USA

"Standout partner who continues to excel year after year' thanks to her 'responsiveness', 'super high emotional intelligence', 'practical' approach, 'commercial awareness', and 'ability to relate to understand real world issues.'"

Legal 500 US

"While she is a great negotiator, she is also a master of the details and diligent."

Chambers USA
