

## Ari Fridman

Senior Associate  
Washington, D.C.

### Biography

Political intelligence. Institutional knowledge. Substantive experience. These are the attributes that clients expect from their government relations professionals.

A former Capitol Hill staffer and an attorney by training, Ari Fridman represents governments, governmental entities, and corporations on legislative and regulatory matters before Congress and the Executive Branch agencies of the United States government.

Ari offers clients the substantive, procedural, and political knowledge necessary to successfully navigate matters before the federal government. He has particular know-how in dealing with issues of national security and foreign policy – and the congressional and administration officials responsible for handling them. Ari also advises clients on the array of changing regulatory and statutory sanctions regimes against foreign governments, officials, and entities.

Drawing on his experience as a congressional investigator, Ari counsels clients facing the complex landscape of congressional investigations. He oversees document productions, engages with congressional investigators, and gathers the political intelligence essential for achieving successful outcomes.

Prior to joining Hogan Lovells, Ari served on the staff of



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### Practices

Government Relations and Public Affairs

International Trade and Investment  
Investigations, White Collar, and  
Fraud

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### Industries

Aerospace and Defense  
Life Sciences and Health Care

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### Areas of focus

Foreign Government Representation  
National Security and Defense

the Committee on Foreign Affairs of the U.S. House of Representatives. As Counsel for Oversight and Investigations, he participated in multiple congressional investigations and hearings, drafted legislation that became law, and traveled to foreign capitals on official travel.

## Representative experience

Counsel to a pharmaceutical company subject to a congressional inquiry concerning the marketing of opioid medications nationwide.

Counsel to a major healthcare company subject to a congressional inquiry concerning the pricing of multiple sclerosis therapies.

Counsel to a leading educational institution subject to a congressional inquiry concerning sexual harassment allegations against scientists and researchers within the scientific community.

Represented a major biopharmaceutical company in a prescription drug price congressional investigation

Assisted in organizing the public policy, strategic communications, and media strategy for a foreign head of state's visit to the U.S.

Advised a major electronics company on compliance with U.S. sanctions and export control laws

## Awards and rankings

- Government: Government Relations, Rising star, *Legal 500 US*, 2019-2020
- Government: Government relations, Recommended, *Legal 500 US*, 2020

## Latest thinking and events

- Hogan Lovells Publications
  - Aerospace and Defense Insights | Election 2020 Snapshot: Helping our aerospace and defense

Legislation and Policy

Tax Legislation and Policy

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## Education and admissions

### Education

J.D., Benjamin N. Cardozo School of Law, 2010

B.A., Yeshiva University, magna cum laude, 2006

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### Bar admissions and qualifications

District of Columbia

New York

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clients make sense of the U.S. election results

- Insights
  - The CRA: Schumer-led Senate Could Overturn Trump Deregulatory Legacy
- News
  - COVID relief legislation update (Phase 4/CARES 2.0)
- Hogan Lovells Publications
  - President issues executive order eliminating Hong Kong's preferential treatment *International Trade Alert*
- Analysis
  - Hong Kong Autonomy Act: new sanctions law signed by the president in response to Hong Kong National Security Law
- News
  - Congress modifies terms of PPP to provide borrowers with greater flexibility