

Asher Rubin

Partner
Baltimore

Biography

As Global Head of our Life Sciences industry group, Asher Rubin has spent the past several years working with clients on some of the most exciting new technologies in the life sciences industry, such as CAR-T therapies, checkpoint inhibitors, co-stimulatory proteins, companion diagnostics, digital health technologies, ultra-orphan drugs, and gene therapies.

Asher developed his extensive industry knowledge over a period of more than 15 years, beginning with his role as in-house counsel and ultimately general counsel of a publicly traded, fully integrated pharmaceutical company.

Currently, Asher represents both private and publicly traded businesses, academic medical centers, inventors, and venture capital and private equity funds in a wide variety of transactions. He has comprehensive knowledge of the full spectrum of the life sciences sector: pharmaceuticals, biotechnology, medical devices, medical technology, digital health, and health services.

Asher has successfully negotiated and completed a range of life sciences transactions, with a particular focus on complex collaborative arrangements. Additionally, he regularly advises clients on venture capital financing, initial public offerings, follow-on



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Practices

Complex Contracting

Commercial

Corporate Governance

Investment Funds

Joint Ventures

Mergers and Acquisitions

Private Equity

Securities and Public Company
Advisory

Blockchain

financing, mergers and acquisitions, licensing transactions, joint ventures, co-promotion agreements, manufacturing arrangements, royalty acquisitions and divestitures, structured-finance arrangements, and sponsored research.

With six years of service as in-house counsel, he provides practical guidance to CEOs, CFOs, GCs, and other executives on their everyday legal matters, which include board governance, compensation, and employment matters. He regularly serves as a senior advisor to in-house counsel and as an outside general counsel for clients with limited in-house resources.

Representative experience

Representing Intellia Therapeutics in its research collaboration and license agreement with GEMoAB to develop allogeneic cellular immunotherapies for treating cancers and inflammatory diseases.

Representing TESARO in its US\$101m Series B financing, its IPO, and all of its follow-on equity financings and US\$165m notes financing.

Representing TESARO in connection with its acquisition of rights to its niraparib PARP inhibitor, ALK inhibitor, and checkpoint inhibitor programs.

Representing TESARO in its collaboration and license agreement with Janssen Biotech involving niraparib for the treatment of prostate cancer.

Representing TESARO in its exclusive licensing agreement with Takeda for the commercialization and clinical development of niraparib in Japan.

Representing of Amplimmune, Inc. in connection with its sale for up to US\$500m to AstraZeneca.

Representing MGI PHARMA, Inc. in its sale to Eisai Co., Ltd. in an all-cash tender offer, with a total transaction value of approximately US\$3.9bn.

Industries

Life Sciences and Health Care

Areas of focus

IP Rights in Transactions

Outsourcing

Disclosure and Reporting Obligations

Emerging Companies and Venture Capital

Initial Public Offerings

Capital Markets and Tax

Raising Equity Capital

Digital Health

Cross-border Mergers and Acquisitions

Carve-outs, Spin-offs, and Split-offs

False Claims Act and Qui Tam

Cell, Tissue, and Gene Therapies

Education and admissions

Education

J.D., University of Maryland, Francis King Carey School of Law, The William O. Cunningham Award for Exceptional Service to the School of Law, 1995

B.A., Duke University, 1992

Memberships

Representing New Enterprise Associates in connection with the formation and Series A financing of TESARO.

Representing New Enterprise Associates and Apple Tree Partners in several venture capital financings of companies at various stages of development.

Representing the University of Pennsylvania in connection with its exclusive license and collaboration of CAR-T technologies to Novartis.

Representing the University of Pennsylvania on its US\$100m Series A financing round for Tmunity, a cutting-edge cell therapy using CRISPR to modify immune cells.

Representing Merck & Co., Inc., in its sale of its biomanufacturing network to Fujifilm.

Representing Immune Design Corp., in connection with its exclusive licenses to a pharmaceutical company for food allergies and HSV.

Representing Braeburn Pharmaceuticals on its US\$110m mezzanine round of financing led by Wellington Management Company.

Representing GenVec on its acquisition by Intrexon Corp.

Representing Incyte Corp. in its license and collaboration agreement with MacroGenics relating to an anti-PD-1 antibody.

Representing NextCure in its license and sponsored research agreements with Yale University.

Representing NextCure in connection with its formation and US\$67m Series A financing.

Representing Vivus on its acquisition of Pancreaze from Janssen Pharmaceuticals and its acquisition of Willow BioPharma.

Representing Fibrocell Science, Inc. on their acquisition by Castle Creek Pharmaceutical, Inc. with a total

Member, Maryland State Bar Association

Member, American Corporate Counsel Association, Baltimore Chapter

Member, American Society of Corporate Secretaries & Governance Professionals

Member, General Counsel Committee, Biotechnology Industry Organization (BIO)

Bar admissions and qualifications

Maryland

Accolades

"He is wonderful and he knows the industry inside-out. He is really thorough, very practical and knows how to get deals done efficiently."

Chambers USA, 2020

"Very efficient at triaging my questions, and is precise, creative and timely."

Chambers USA, 2020

"Asher is an outstanding attorney who has been practicing at the top-tier of life sciences corporate and legal affairs for over a decade. He brings not only his exceptional talents, but also a very current

transaction value of approximately US\$63.3m.

Representing Optinose on their licensing agreement with Onzetra Xsail.

Awards and rankings

- Life Sciences: Corporate/Commercial (USA), *Chambers Global*, 2020
- Life Sciences: Corporate/Commercial (Nationwide), *Chambers USA*, 2016-2020
- Corporate/M&A (Maryland), *Chambers USA*, 2017-2020
- Acritas Star, *Acritas Stars Independently Rated Lawyers*, 2017-2020
- Healthcare: Life Sciences, Hall of Fame, *Legal 500 US*, 2018-2020
- Healthcare: Life Sciences, Leading Lawyer, *Legal 500 US*, 2012-2020
- Life Sciences Star, *LMG Life Sciences*, 2012-2017
- Industry focus: Healthcare: life sciences, Recommended, *Legal 500 US*, 2020
- Mergers & Acquisitions Law, *The Best Lawyers in America*, 2021

Latest thinking and events

- News
 - COVID-19 Report for Life Sciences and Health Care Companies
- News
 - COVID-19 Report for Life Sciences and Health Care Companies (12 - 15 October 2020)
- News
 - COVID-19 Report for Life Sciences and Health Care Companies (5 - 9 October 2020)
- News
 - COVID-19 Report for Life Sciences and Health Care

perspective on a range of important life sciences issues and solutions that are highly relevant to our multi-vertical commercialization strategy."

CEO at a client organization

"Hogan Lovells has deep expertise in the life sciences and Asher Rubin, in particular, is well-informed, sharp, and personable... Asher has earned his credibility and respect in the field."

Gil Golden, MD, PhD, Senior Vice President and Chief Medical Officer, North America at United Therapeutics Corporation

"The standout corporate at the firm is Asher Rubin, who co-chairs the life sciences practice and keeps an impressive client list."

LMG Life Sciences

"A client says he is 'very efficient at triaging questions, and is precise, creative and timely.'"

Chambers USA, 2019

"He brings tremendous business acumen to discussions and his advice transcends the legal into broad, strategic guidance."

Chambers USA, 2019

Companies (28 September - 1 October 2020)

■ Awards and Rankings

- LMG Life Sciences recognizes Hogan Lovells as Regulatory Firm of the Year for third year in a row 2020

■ News

- COVID-19 Report for Life Sciences and Health Care Companies (21 - 24 September 2020)

"We typically look for lawyers who approach transactions with a business-oriented and pragmatic approach, and Asher fits the bill perfectly."

Chambers USA, 2018
