

## Kelly Ann Shaw

Partner\*

Washington, D.C.

### Biography

Kelly Ann Shaw, former Deputy Assistant to the President for International Economic Affairs and Deputy Director of the National Economic Council, brings to bear a deep knowledge of U.S. international trade, investment, and economic law and policy drawn from her extensive public service at the White House, the Office of the U.S. Trade Representative (USTR), and the Ways and Means Committee in the U.S. Congress.

In her White House role, serving on both the National Security Council and National Economic Council, Kelly Ann led the Office of International Economic Affairs and played an instrumental role in a wide range of legislation, negotiations, and agreements, including the U.S.-Mexico-Canada Agreement (USMCA) and the China Phase One agreement. As a senior adviser to the president on matters of international economic policy, including trade, investment, development, global economics, energy, and the environment, she was directly involved in almost every major economic decision made at the Trump White House.

Kelly Ann also has served as lead U.S. negotiator at the G7, G20, and APEC and led the U.S.-UK Economic Working Group. As Republican Trade Counsel for the Committee on Ways and Means, Kelly Ann played an important role in formulating U.S. international trade and investment law, policy, and strategy. In her role as

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### Practices

International Trade and Investment  
Government Relations and Public Affairs

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### Industries

Technology & Telecoms  
Financial Institutions  
Automotive  
Energy and Natural Resources  
Life Sciences and Health Care

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### Areas of focus

Trade Legislation, Policy, and

Assistant General Counsel for USTR based in Geneva, Switzerland, and Washington, D.C., she represented the United States in more than 40 World Trade Organization (WTO) disputes and in negotiations. She also served as a lead lawyer, negotiator, and adviser in other important international negotiations, including the Trans-Pacific Partnership.

Prior to her distinguished government service, Kelly Ann was in private practice in Washington, D.C.

***\*Admitted only in California. Supervised by principals of the firm.***

## Representative experience

Deeply involved in the negotiation of the U.S.-Mexico-Canada Agreement.\*

Deeply involved in the negotiation of the U.S. China Phase-One Agreement.\*

Served as lead negotiator ("Sherpa") for the United States at the G7, G20, and APEC.\*

Led the U.S.-UK Economic Working Group on behalf of the White House.\*

Lead litigator for the United States in WTO disputes with China, India, Canada, and Mexico.\*

Helped litigate more than 40 WTO disputes on behalf of the United States.\*

Advised members of Congress on international trade and investment law, policy, and strategy.\*

Lawyer and negotiator for the United States in large international trade negotiations, including the Trans-Pacific Partnership negotiations.\*

\*Matter handled prior to joining Hogan Lovells.

## Awards and rankings

■ Woman of the Year for Government Service, *The*

Negotiations

Export Controls

WTO Policy and Legislation

Anti-dumping and Countervailing Duty Investigations

CFIUS and Foreign Investment Reviews

Public International Law

Treaty Arbitrations and Disputes

Corporate Responsibility and Supply Chain Security

Rulemaking and Legislative Advocacy

Sovereign Investors

National Security and Defense Legislation and Policy

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## Education and admissions

### Education

J.D., Columbia Law School, with honors, 2009

M.Sc., London School of Economics and Political Science, with honors, 2005

B.S., B.A., University of Washington, cum laude, 2004

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## Bar admissions and qualifications

California

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*Association of Women in International Trade (WIIT),*  
2019

## Latest thinking and events

- Webinar
  - Looking ahead to 2021: Impacts of the election for the life sciences and health care industry
- Hogan Lovells Publications
  - Election 2020 Snapshot: Helping our life sciences and health care clients make sense of the U.S. election results
- Hogan Lovells Events
  - A bipartisan view of the 2020 election and its impact on U.S., UK, and EU relations
- Hogan Lovells Publications
  - Aerospace and Defense Insights | Election 2020 Snapshot: Helping our aerospace and defense clients make sense of the U.S. election results
- Insights
  - Executive order prohibits U.S. persons from trading in securities of Chinese military companies
- Hogan Lovells Publications
  - Podcast: Talking the cure