

## Mergers and Acquisitions

Our mergers and acquisitions practice is built upon four pillars. Technical excellence. Global reach. Industry knowledge. Full-service capabilities. These resources, taken together, allow us to provide our clients with world-class support on their transactions.

In the past three years, Hogan Lovells advised on more than US\$500bn in M&A transactions worldwide, representing entities, principals, and financial advisors in almost 700 public and private transactions.

We are consistently ranked among the Top 10 law firms in the world for M&A, based on the value and volume of deals on which we have advised across the globe.

We put our clients first, delivering attentive, client-focused services wherever and whenever needed.

### **Technical excellence**

Our M&A lawyers are recognized as leaders in their field. We help our clients innovate with cutting-edge M&A strategies that enable them to lead the way in their industries, and we partner with financial advisors to maximize client success.

We invest in ongoing training of our M&A lawyers to stay on top of market trends and developments.

### **Global reach**

Our M&A practice extends across the world's major commercial centers and emerging markets.

We continuously assess our geographic capabilities and

## Key contacts

David A. Gibbons,  
Washington, D.C. & London

William J. Curtin, III,  
New York & Washington, D.C.

---

## Trending Topics

Explore cross-border M&A trends with Deal Dynamics

---

Deal Dynamics: Cross-border trends in M&A

---

Take a look at our 2017 M&A Year in Review

---

Global M&A Brochure

---

## Areas of focus

Carve-outs, Spin-offs, and Split-offs

Cross-border Mergers and Acquisitions

Hostile Takeovers and

growth plans, not only in light of where business is, but where business is heading.

With 500 M&A lawyers in over 45 offices across Africa, Asia, Australia, Europe, Latin America, the Middle East, and the United States, our global reach ensures that we assist with inbound, outbound, cross-border, and domestic M&A, wherever a deal takes our clients.

### **Industry knowledge**

Our M&A practitioners serve as members of industry sector groups composed of corporate, commercial, and regulatory lawyers who immerse themselves in specific industries. These groups include lawyers with high-level government and industry backgrounds in their sectors.

Our multidisciplinary industry focus enables us to identify and anticipate regulatory changes, market dynamics, and trends that can impact our clients' business transactions.

### **Full-service capabilities**

We offer the full range of legal capabilities necessary to achieve success in our clients' transactions, on time and efficiently.

Whether a transaction gives rise to antitrust review, employee benefit considerations, intellectual property safeguards, tax-efficient structuring, or other issues, our M&A team draws upon over 50 practice areas across our firm.

We work together across practice areas and offices, leveraging the transactional knowledge and subject matter experience of our lawyers to provide our clients with seamless support.

## **Representative experience**

Adobe on its US\$4.75bn acquisition of Marketo.

Aeroméxico on its US\$1.5bn JV with Delta Airlines to broaden their strategic alliance.

Alstom on the €12.4bn sale of its energy business to GE.

Takeover Defense

Joint Ventures and Strategic Alliances

Public Company Mergers and Acquisitions

Shareholder Activism

Special Committee and Independent Director Representations

---

## **Related practices**

Business Structures

Capital Markets

Commercial

Complex Contracting

Corporate

Corporate Governance

Joint Ventures

Private Equity

---

Celgene on its US\$9bn acquisition of Juno Therapeutics and on its US\$1.1bn acquisition of Impact Biomedicines.

Daimler, Audi, and BMW on the €2.8bn acquisition of HERE, Nokia's mapping business.

Dell Inc. on the US\$3.055bn sale of its IT services division to NTT Data.

GE on the US\$9bn sale of its financial services business to Capital One.

HNA Group on its US\$1.5bn takeover of the Swiss Airline caterer business of Gategroup.

JBG Companies on its US\$8.4bn merger with Vornado Realty Trust to create JBG Smith Properties.

Lockheed Martin on its US\$5bn agreement to separate and combine its Information Systems & Global Solutions business with Leidos Holdings.

Mitsubishi Heavy Industries Ltd on its joint venture with Siemens AG.

Novartis on its US\$8.7bn acquisition of AveXis.

Oracle Corporation on its AUD1.6bn acquisition of Aconex, a leading cloud-based solutions company that manages team collaboration for construction projects.

Orbital ATK, Inc., a leading aerospace and defense company, on its US\$9.2bn sale to Northrop Grumman Corporation.

Paysafe Group Plc on its €1.1bn acquisition of Sentinel Topco Limited and its subsidiaries (Skrill Group) from Sentinel Group Holdings S.A.

Petrobras on its US\$5.2bn sale of its gas pipeline network in southeastern Brazil to Brookfield Asset Management.

TSB Bank plc on its £3bn acquisition of former Northern Rock mortgages and loans from Cerberus Capital Management Group.

Walmart in its US\$16bn acquisition of a majority stake in Flipkart.

## Awards and rankings

- "The team delivers very reliable legal advice while finding a way to make the deal happen swiftly. I also appreciate the large gamut of competencies within the firm.", *Chambers Europe*, 2018
- "We felt we were in very safe hands with them throughout the whole transaction. They're worth every penny.", *Chambers UK*, 2018
- "The team is exceptional, and deeply knowledgeable about both the actual law and current trends in the market.", *Chambers USA*, 2018

## Latest thinking and events

### Press Releases

Deal Dynamics - new cross-border M&A data tool launches today

### Hogan Lovells Publications

Global M&A Trends that Could Propel the Robust M&A Market through 2019  
*M&A Update*

### Awards and Rankings

Hogan Lovells named LMG Life Science Regulatory Firm of the Year, Alice Valder Curran and Adam Golden named Regulatory and M&A Attorneys of the Year

### Hogan Lovells Publications

Corporate News – September 2018

### Press Releases

Hogan Lovells Advises Adobe in US\$4.75 Billion Acquisition of Marketo

### Awards and Rankings

Partners Rick Climan and Jane Ross named in California Daily Journal Top 100